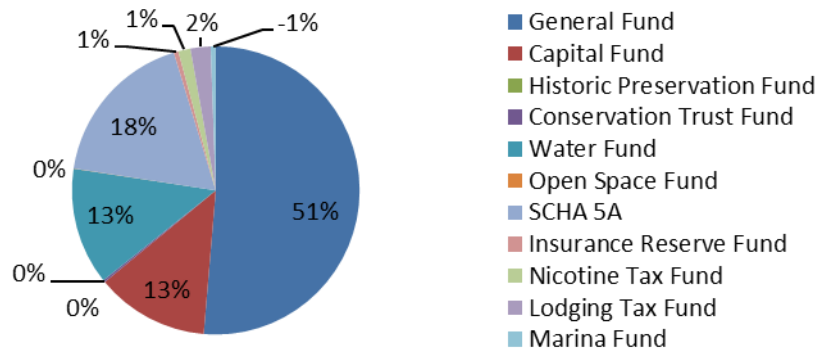


## FINANCE REPORT - CASH POSITION NOVEMBER 2021

### LEDGER BALANCES:

General Fund	\$20,731,166.62
Capital Fund	\$5,124,407.80
Historic Preservation Fund	\$1,023.64
Conservation Trust Fund	\$99,993.22
Water Fund	\$5,303,118.96
Open Space Fund	\$12,526.35
SCHA 5A	\$7,198,180.05
Insurance Reserve Fund	\$212,208.28
Nicotine Tax Fund	\$551,365.69
Lodging Tax Fund	\$913,554.31
Marina Fund	(\$230,562.16)
<b>TOTAL</b>	<b>\$39,916,982.76</b>

### Cash Percentage of Total Ledger

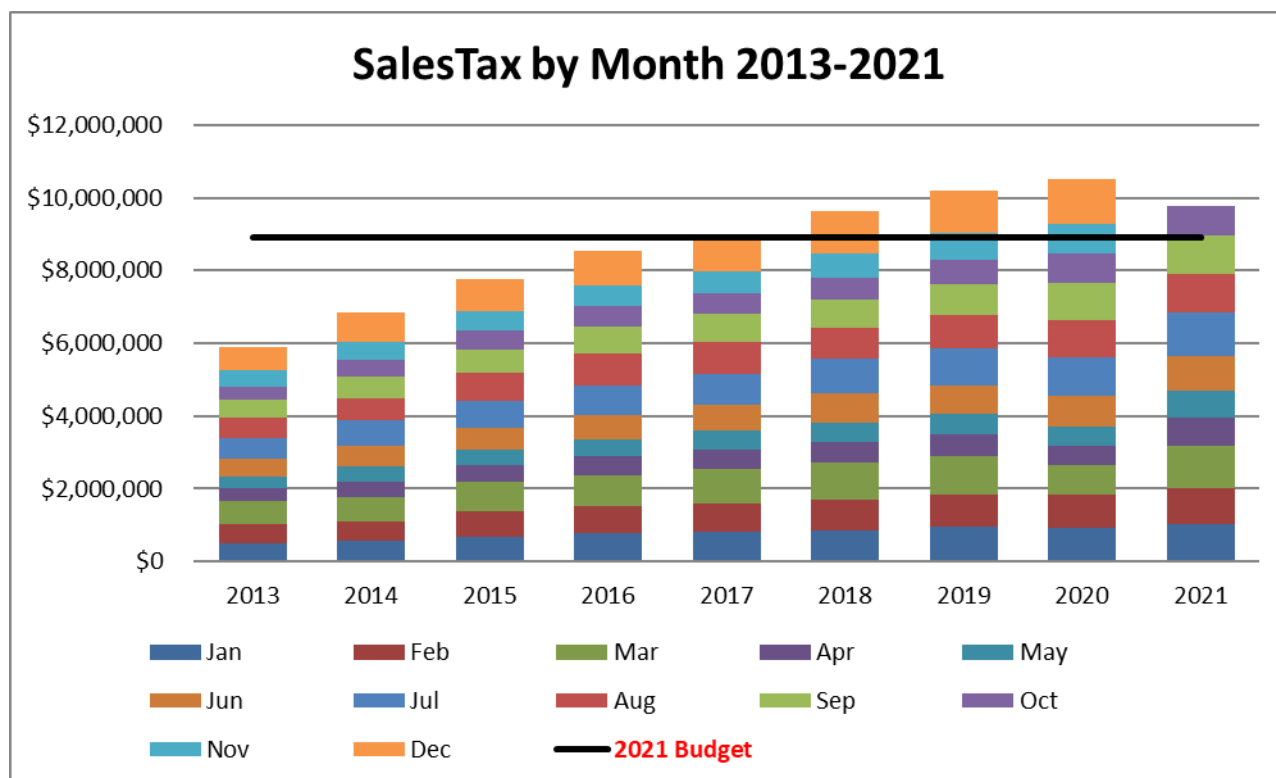


### ALLOCATION OF FUNDS:

Wells Fargo Bank West NA - Operating Account Bank Balance	\$8,634,460.46
Wells Fargo Bank West NA - Payroll Account Bank Balance	(\$8,513.42)
Wells Fargo Bank West NA - Accounts Payable Bank Balance	(\$63,329.73)
DIT Cash Clearing Account	\$0.00
Colotrust Plus	\$19,659,920.41
CSAFE	\$1,743,877.18
CSIP	\$4,307,901.18
Solera National Bank Savings	\$1,402,235.44
Alpine Bank CD	\$273,790.75
FirstBank CD	\$276,279.39
Wells Fargo CD	\$2,538.03
Flatirons Bank CD	\$240,000.00
Western States Bank CD	\$251,280.48
SIGMA Securities	\$1,720,030.45
McCook National Bank CD	\$250,000.00
Mountain View Bank of Commerce CD	\$240,000.00
Mutual Securities	\$483,456.07
ProEquities	\$503,056.07
<b>TOTAL</b>	<b>\$39,916,982.76</b>

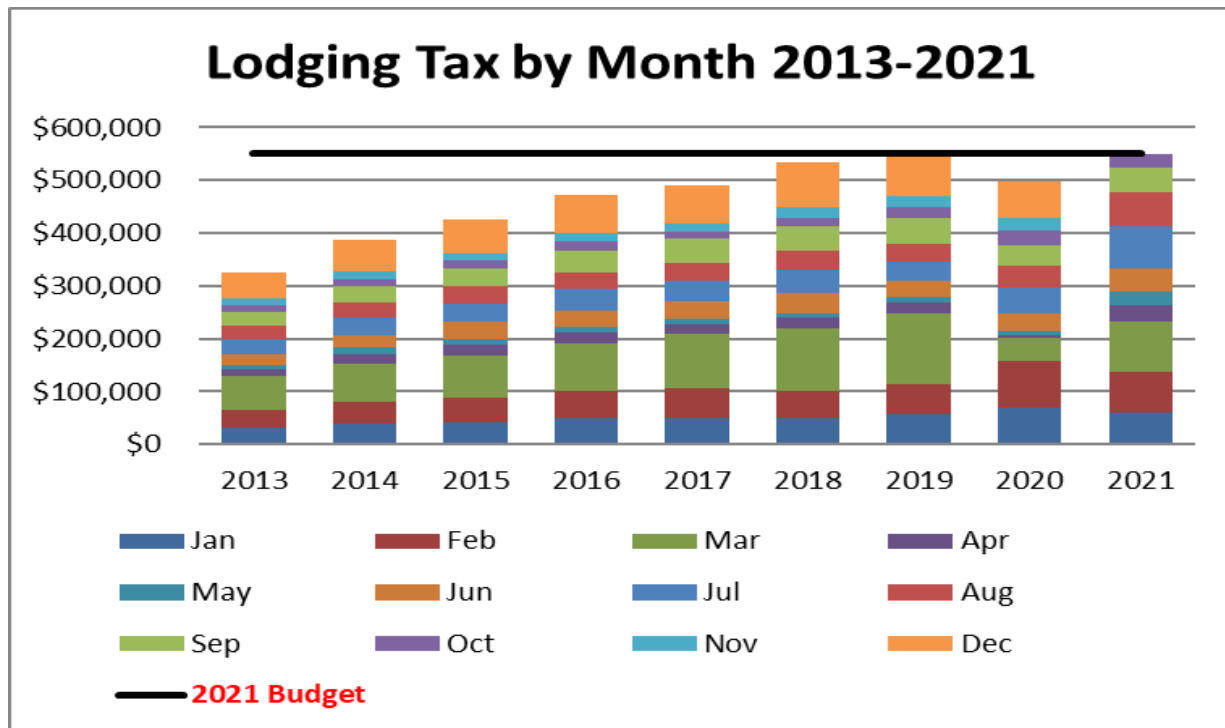
**TREASURER'S REPORT**  
**FUND SUMMARIES - NOVEMBER 2021**

Department	2021 Budget	Year to Date	% of Budget
<b>General Fund:</b>			
Revenues	\$14,285,611	\$14,180,339	99.3%
Expenditures	\$13,608,523	\$10,887,476	80.0%
<b>Capital Fund:</b>			
Revenues	\$1,657,635	\$2,653,993	160.1%
Expenditures	\$4,128,002	\$1,500,326	36.3%
<b>Historic Preservation Fund:</b>			
Revenues	\$5	\$1	13.2%
Expenditures	\$0	\$0	0.0%
<b>Conservation Trust Fund:</b>			
Revenues	\$29,300	\$28,744	98.1%
Expenditures	\$38,300	\$95	0.2%
<b>Water Fund:</b>			
Revenues	\$1,486,000	\$1,124,621	75.7%
Expenditures	\$2,407,516	\$869,777	36.1%
<b>Open Space Fund:</b>			
Revenues	\$60	\$8	13.1%
Expenditures	\$0	\$0	0.0%
<b>SCHA 5A Fund:</b>			
Revenues	\$1,494,320	\$1,347,924	90.2%
Expenditures	\$5,551,621	\$821,584	14.8%
<b>Insurance Reserve Fund:</b>			
Revenues	\$1,000	\$133	13.3%
Expenditures	\$65,000	\$0	0.0%
<b>Nicotine Tax Fund:</b>			
Revenues	\$491,400	\$483,460	98.4%
Expenditures	\$519,855	\$420,108	80.8%
<b>Lodging Tax Fund:</b>			
Revenues	\$586,200	\$553,962	94.5%
Expenditures	\$593,635	\$402,002	67.7%
<b>Marina Fund</b>			
Revenues	\$2,012,050	\$2,091,199	103.9%
Expenditures	\$5,862,463	\$4,002,764	68.3%
<b>92% OF THE FISCAL YEAR HAS ELAPSED</b>			



Year-to-date through October is up 15.61% or \$1,320,744 compared to Y-T-D 2020. The actual year to date dollar amount through October is \$9,781,877 compared to \$8,461,133 through October of 2020. For the month of October sales tax is up \$25,915 or 3.21% compared to October 2020.

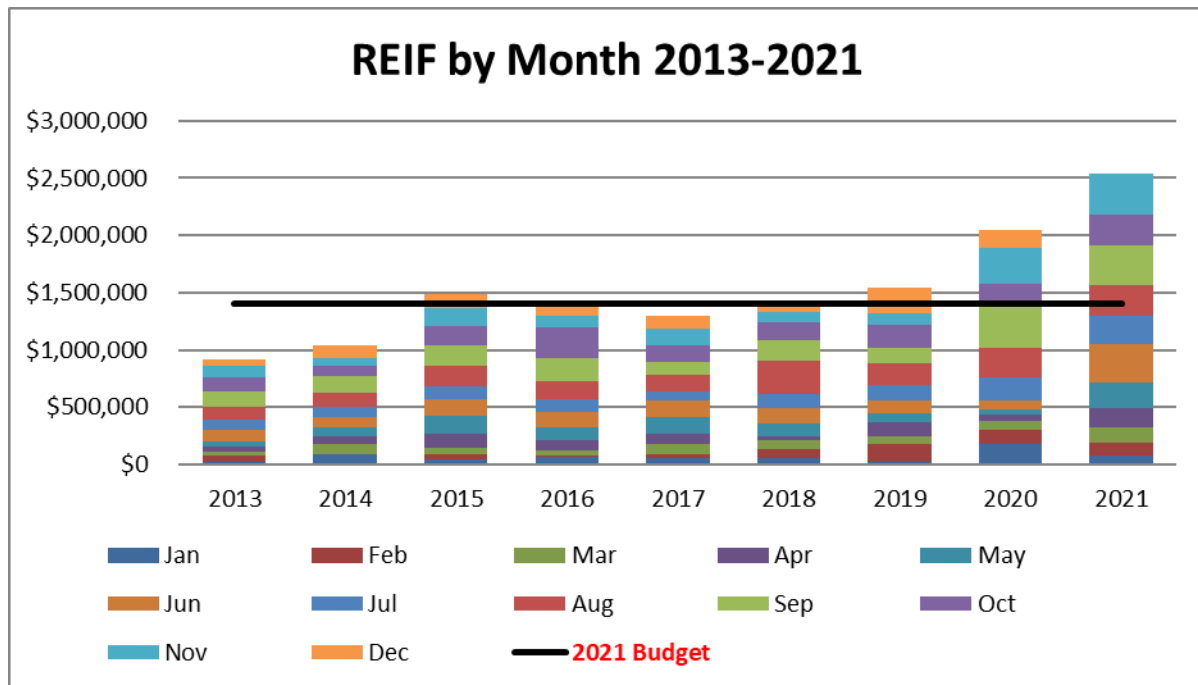
Sales tax has continued to come in higher than original budgeted numbers. We are on pace to exceed that and hit our year end projected amounts. Twelve out of seventeen categories showed improvement compared to a year ago. Office, Utility and Home Improvement were the categories showing the highest increases in terms of dollars compared to a year ago. Liquor, retail, and marijuana were the categories showing the deepest declines. Interesting to see how consumer purchases have changed as the pandemic becomes more normal in our daily lives. Hotels have bounced back in the last four months showing improvements over last year. Our economy remains steady and sales taxes are above last year's all-time high. Hopefully this trend continues into the winter months despite our lack of snow.



Year-to-date through October is up 35.37% or \$143,322 compared to Y-T-D 2020. The actual year to date dollar amount through October is \$548,527 compared to \$405,205 through October 2020. For the month of October lodging tax is down \$3,598 or 13.21% compared to October 2020.

Lodging taxes continue to increase from last year's pandemic and come in higher than ever. Frisco has been busy all summer and into the winter as the lodging taxes show. Getting short term rentals in compliance remains a struggle but staff has done a tremendous job in this endeavor. Vacation rentals continue to increase from years past. Staff is going forward with new software to help with this as by the end of the year.

Staff is certain that in the months ahead lodging taxes will continue to increase and meet or beat budgeted amounts. Staff will continue to monitor this revenue stream and make any adjustments as needed.



Year-to-date through November is up 34.54% or \$652,411 compared to Y-T-D 2020. The actual year-to-date dollar amount is \$2,541,353 compared to \$1,888,942 Y-T-D 2020. For the month of November REIF's are up 16.91% or \$52,540 compared to October 2020.

The real estate market has slowed some since our unprecedented summer. This month the medical office building on school road sold skewing our number much higher than they would be otherwise. Taking this sale out the average sale in the month of November equaled \$733,040, well below the \$1mm+ we have had the past several months. Frisco still shows no signs of hitting a ceiling. Sale prices are coming in at higher amounts than ever resulting in higher REIF's collected than ever

Real Estate investment fees will come in higher than \$2.5MM by year end. This a great contribution to our Capital Fund. Staff will monitor this revenue stream in the upcoming year and make any adjustments as they are needed.

FRISCO REIF NOVEMBER 2021		
SELLER'S LAST NAME	BUYER'S LAST NAME AND ADDRESS	REIF AMOUNT
BENNETT	ENGLISH/BOYLE, 1521 POINT DRIVE, UNIT 101	5800.00

PALADI	GROVE, 200 GRANITE STREET, UNIT 214	6100.00
BUNTE	BUNTE, 110 1ST AVE., UNIT A	0.00
RONLARA LLC	RADICAL LLC, 610 EAST MAIN STREET, UNIT 610-13	5250.00
LEWIS LIVING TRUST	WARREN, 670 S. 7TH AVE, UNIT E169	7400.00
HARTMAN	KINGERY, 318 SOUTH 8TH AVE #P-4	11000.00
STURM/ANDERSON	LEIFESTE/WAGNER, 710 MEADOW DRIVE	9550.00
HIGH COUNTRY RENTALS PARTNERSHIP	BURRELL, 1521 POINT DRIVE, UNIT 102	6410.00
OWEN	MUCIENTES FAYOS/STENESJOE, 1127 9000 DIVIDE ROAD, UNIT 208	7170.00
BUNTE	BUNTE REVOCABLE TRUST, 110 1ST AVE., UNIT A	0.00
BUSHONG/RACKLEFF	THE BUSHONG FAMILY TRUST, 832 HUNTER CIRCLE	0.00
LEWIN	LEWIN, 62 HAWN DR.	4777.62
CIULLA	BRANAM, 99 GRANITE ST, UNIT 216	4200.00
BOYD/SCHENKING	WILSON, 11 GARDEN ALY	0.00
ALVINE	LATHROP/ALVINE, 507 MAIN STREET, UNIT 205	3000.00
CALDWELL	O'CONNELL, 110 FOREST DR, UNIT E	5250.00
HENSON	NUTTELMAN, 36 HAWN DRIVE	11000.00
HUNT	STAIB, 222 CREEKSIDE DRIVE, UNIT B311	7000.00
LAMAR	SHIREY/MUELLER, 613 BILLS RANCH ROAD	13500.00
CROSS	PIERINI, 220 GALENA STREET, UNIT 6	5450.00
TAYLOR	HEISER TRUST AGREEMENT, 95 RIVERSIDE PLACE, UNIT A	17400.00
FRISCO MOB LLC	SCHOOL ROAD MOB LLC, 68 SCHOOL ROAD	224000.00

SPIVEY	MATTSON, 48 MERIDIAN ALY	0.00
MITCHELL	MITCHELL, 724 LAGOON DR. # C	0.00
CABELLO	NUESTRA AVENTURA LLC, 481 W. MAIN ST., UNIT A-201	0.00
VLAHOS	VLAHOUS, 139 LUPINE LANE	0.00
STICKLE/LEVERRIER	MILLER, 99 GRANITE STREET, UNIT 312	4020.00
EADES	CHANGSTROM, 215 SOUTH 5TH AVE, UNIT D	5000.00
HOLZER	HOLZER/OGUREK, 75B W MAIN STREET	0.00

**\$ 363,277.62**